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FOR IMMEDIATE RELEASE  
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## **Digital Technology Solutions Received Best Small Business Award from Michigan Small Business & Technology Development Center**

### **Regional Centers**

Escanaba

Traverse City

Alpena

Harrison/ Mt. Pleasant

Saginaw

Flint

Grand Rapids

Lansing

Detroit

Mt. Clemens

Kalamazoo

Ypsilanti

**GRAND RAPIDS, MI** – The 12 companies honored for the 2007 Best Small Business Awards have been selected from among 11,031 companies the MI-SBTDC provided with confidential counseling and training last year. These companies were chosen not only upon the basis of their success in terms of sales, employment and business strategy, but also on the company’s economic impact, and of course, the involvement of the MI-SBTDC in providing assistance to reach their goals.

Sri Talluri is the owner of Digital Technology Solutions (DTS), a Metro Detroit-based technology consulting services provider catering to Fortune 1000 clients. DTS specializes in architecting IT enabled business solutions to enhance its customer business processes, reduce costs and gain competitive position.

DTS services include IT contract staffing, application development/systems integration, and network infrastructure management. DTS consultants have extensive 'hands-on' experience in successfully designing and implementing complex, mission-critical systems utilizing web, database and network infra-structure technologies. DTS implemented several workflow, process automation, document management/imaging and business intelligence solutions.

This is a company that is growing at a steady pace. Since the SBTDC started working with DTS, the company has been on a growth path with revenue growing 100 percent in 2007 and expects to grow an additional 15-20 percent in 2008. DTS has been recently certified by the US Small Business Administration as an 8(a) program participant, which is for high potential disadvantaged businesses. DTS has recently opened a new office in Dayton, Ohio. They are now aggressively pursuing the federal, state and local government business.

DTS feels the growing pains of any company in this fast emerging state. Sri has been the operations, sales, human resources, management, project manager etc, all in one. Now he is looking to build a team, he is looking to delegate.

The SBTDC has worked with Sri at a number of different levels: first through Venture Forward business plan training, second, in helping improve hiring procedures and third, with minority certification. SBTDC has been there whenever Sri needed to run an idea and get an objective opinion.

#### **About MI-SBTDC**

The Michigan Small Business & Technology Development Center provides counseling, training and advocacy for Michigan’s new business ventures, existing small businesses, expanding new businesses, new technology companies, and innovators. The MI-SBTDC is housed at Grand Valley State University’s Seidman College of Business in Grand Rapids, Michigan. As host of the MI-SBTDC State Headquarters, the Seidman College of Business oversees the twelve region MI-SBTDC network. Entrepreneurs and small business owners may access the services of their nearest MI-SBTDC by calling (616) 331.7480 or visiting [www.misbtdc.org](http://www.misbtdc.org).

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